

Agenda: Algonquin Power & Utilities Corp. Investor Morning

Tuesday, December 1, 2015

8:00 – 8:30 a.m.	Registration Coffee and Continental Breakfast	
8:30 – 8:35 a.m.	Welcome and Opening Remarks	Chris Jarratt, Vice Chair
8:35 – 9:45 a.m.	Algonquin Power & Utilities Corp. Executive Panel	Ian Robertson, CEO Chris Jarratt, Vice Chair David Bronicheski, CFO
9:45 – 10:35 a.m.	Gas Vertical Market Overview and Transmission Supply and Distribution	David Pasieka, President Distribution Peter Eichler, Vice President, Strategic Planning
10:35 – 10:50 a.m.	Break	
10:50 – 11:20 a.m.	Water Vertical	Greg Sorensen, President, Distribution – California
11:20 – 12:30 p.m.	Electric Vertical Market Overview Generation and Transmission Distribution	Mike Snow, President Generation Jeff Norman, Vice President, Business Development Peter Eichler, Vice President, Strategic Planning
12:30 – 1:00 p.m.	Lunch Session: SREC Overview	Tracy Stoddard, Director, Origination



Greg Sorensen, President – California, Distribution

Greg joined Liberty Utilities in 2005 and is the President of California for Liberty Utilities. Greg is responsible for operations, customer service, human resources, engineering, construction and financial results. Greg previously was the President of our Arizona and Texas water utilities until moving to California earlier this year. He has held senior positions in customer service organizations and worked as a senior auditor for an international accounting firm, working with clients in the manufacturing, technology, distribution, and utility fields. Greg is a Certified Public Accountant and holds a B.S. in Accounting from Wake Forest University. Greg sits on the Board of Directors of the Western Energy Institute and served 5 years on the Board for the Water Utility Association of Arizona.



Tracy Stoddard, Director Origination

Tracy Stoddard joined Algonquin Power in 2014 as Director, Origination and is responsible for the development of Algonquin's portfolio of renewable energy generation projects, through both Greenfield development and strategic partnerships. Tracy has over 25 years of experience in energy project development and commercial transactions relating to conventional and renewable generation projects. He gained his experience in the telecommunications, oil & gas, and renewable energy industries in Canada, the United States and Australia. Tracy holds a Bachelor of Science in Engineering (Electrical) from the University of Alberta and a Masters of Business Administration from the University of Calgary.



Greg Sorensen
President – California
Distribution

STRATEGIC PRESENCE IN THE WATER VERTICAL



Supply

- Wells
- Water Rights
- Imported Water
- Reservoirs



Distribution

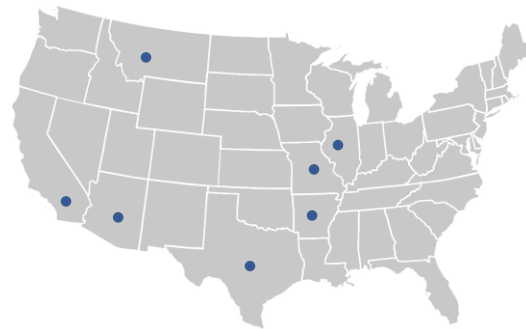
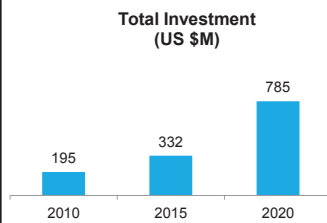
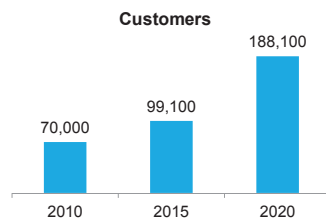
- LDC
- Replenishment
- Conservation

Meeting the Water Needs of the West

Water Strategy Drivers

- Building presence to become a dominant player in the southwest U.S.
- Water issues create investment opportunity
- Aging infrastructure requires ongoing investment

COMPETITIVE AND GROWING WATER FOOTPRINT



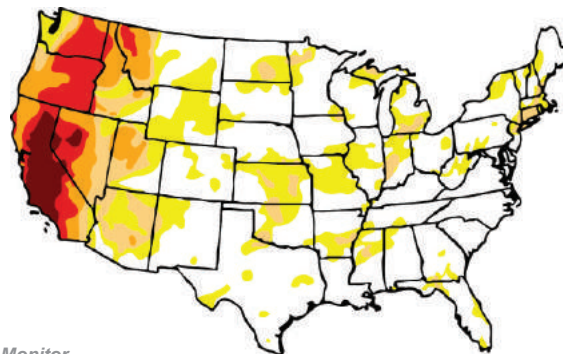
● California
 ● Arizona
 ● Texas
 ● Missouri
 ● Arkansas
 ● Illinois
 ● Montana

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WATER SUPPLY RELIABILITY: AN INVESTMENT OPPORTUNITY



- Water supply reliability brings challenges in southwest U.S.
- Drought highlights opportunity for investment and providing solutions
- Infrastructure investments will be required
- Drought issues require alternate sources of supply
- Conservation is mitigated by decoupling



U.S. Drought Monitor
 (Nov. 2015)
 Richard Heim – NCEI/NOAA

Least severe
drought conditions

Most severe
drought conditions

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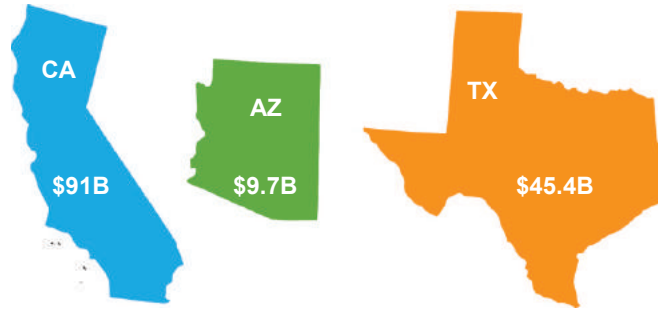
EXISTING STATE INFRASTRUCTURE NEEDS



Southwestern states in which we operate:

- Have population and economic growth potential
- Require infrastructure replacement
- Are drought-challenged

*Water and Wastewater Investment by State
(US \$)*



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SUPPLY



DIVERSE WATER SOURCES – INVESTMENT OPPORTUNITY



- Broad and diverse multiple investment opportunities
- Park central basin over-reliance on import water
 - Shift over time to 50/50 import/well sourcing
- Converts operating expense to investment opportunity



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PROGRESSIVE REGULATION ENABLES CONSERVATION



- Conservation drives investment opportunities such as water reclamation
- Constructive regulatory environment supports investment



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SUSTAINABLE SOURCES - EFFLUENT RECHARGE FACILITY



- Replenishing a community resource
- Distribution Group created first of its kind public/private partnership for recharge facility
- Promotes Algonquin as an industry leader and champion of sustainability



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SOLAR GENERATION AT WATER FACILITIES



- Water – Energy nexus
- Installation of 580 KW solar panels at two reservoir sites
- Reduces the utility's overall carbon footprint
- Converts operating expense to investment opportunity

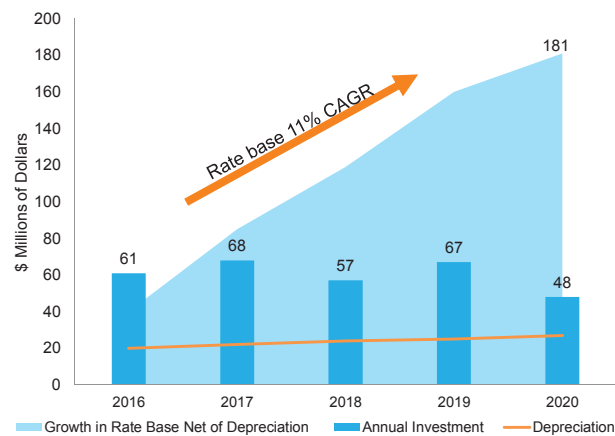


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DISTRIBUTION

WATER INFRASTRUCTURE – US\$ 300M OVER 5 YEARS

- Continued investment in replacement and upgrade projects
- Underground collection and distribution pipeline replacement
- Wastewater treatment and effluent recharge facilities in Arizona and Texas
- Focused investment in California for Park Water capital needs



Increase in Operating Profit of US\$ 28 million by 2020

PARK WATER TRANSACTION



- Park Water – three separate water utilities, 2 in California, 1 in Montana
- Approximately 74,000 customers
- 8th regulated utility acquisition in U.S. since 2010
- Expands Distribution Group's presence in California
- Purchase price of US\$ 327M including US\$ 77M of debt
- 2016 expected EV/EBITDA ratio of 9.6x
- 160 water professionals
- Infrastructure replacement needs

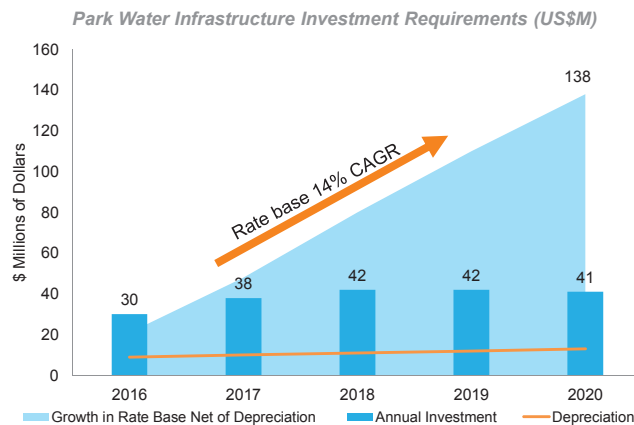


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PARK WATER – STRATEGIC INVESTMENT IN THE WEST



- Strategic investment in drought-challenged states
- Infrastructure re-investment needed
- Heightened awareness of value of water



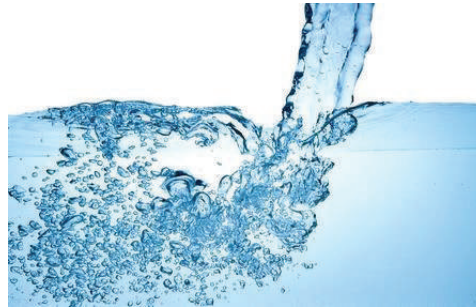
Increase in Operating Profit of US\$ 18 million by 2020

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MEETING THE WATER NEEDS OF THE WEST



- Building a critical mass in the water utility space
- Experience and expertise to be an industry leader
- Investment to mitigate the impacts of drought
- Continued investment in critical water infrastructure is a necessity



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QUESTIONS



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